101 Job Ideas for Seniors

Taking Advantage of and Selling Your Seasoned Experience and Unique Value 10/1/18, Stacy A. Sacco, sasacco@aol.com, 505-489-2311, © 2018 Sacco Connections LLC

The following paper provides a list of job positions where a "seasoned" job candidate would be more desirable over their younger counterparts (i.e., I'd rather consult an older, savvier sales clerk at a Men's Clothing Store since they would more likely know about how to dress professionally), including:

- Valued Personal Experiences
- Valued Ethics, Honesty and Trustworthiness
- Valued Work Experience
- Valued Network and Connections
- Valued Character or Look
- Start Your Own Business
- Senior Organizations and Resources

Valued Personal Experiences:

How about the following list of positions related to products or services that an older consumer uses where I believe an older worker would be more valued because they could draw on their own personal experiences having used these products or services:

- 1. Affordable Housing
- 2. Anniversary Parties
- 3. Assisted Living
- 4. Award Plaques
- 5. Childcare
- 6. Convention & Visitors Bureau
- 7. Cruise Lines
- 8. Disease State Management
- 9. Divorce
- 10. Durable Medical Equipment
- 11. Estate Planning
- 12. Family Legacy Videos
- 13. Fine Arts Dealer
- 14. Funeral Services
- 15. Furniture
- 16. Home Healthcare
- 17. Hospitals and Healthcare Facilities
- 18. Insurance (Medicaid, Medicare, etc.)
- 19. Language Skills, Translation Services
- 20. Market Research and Surveys

- 21. Marriage Counselor
- 22. Nutritionist (especially a senior's diet)
- 23. Pawn Shop Clerk
- 24. Pension Programs
- 25. Personal Trainer
- 26. Pharmaceutical Products
- 27. Pollster
- 28. Probate and Related Legal Issues
- 29. Psychiatrist
- 30. Real Estate. Customized Homes
- 31. Retirement Communities
- 32. Retirement Planning
- 33. Seamstress
- 34. Senior Services
- 35. Social Security
- 36. Tax Preparer
- 37. Travel Agencies
- 38. Tutor
- 39. Wine Connoisseur

Valued Ethics, Honesty and Trustworthiness:

I would imagine that most companies would value a seasoned employee who brings a strong work ethic, honesty and trustworthiness, to handle money or other items of value:

- 40. Bank Employee
- 41. Crosswalk Guard
- 42. Mystery Shopper

- 43. Referee
- 44. Security Guard
- 45. Stock Market Broker

Valued Work Experience:

The following are positions where a prospective employer might place greater value on an older candidate's work experience, discerning tastes, real world wisdom, wealth of knowledge, etc.:

- 46. Accountant47. Ambassador
- 48. Archaeologist
- 49. Architect 50. Archivist
- 51. Auctioneer
- 52. College Professor53. Community Service
- 54. Copywriter
- 55. CPA
- 56. Doctor
- 57. Editor
- 58. Financial Planner
- 59. Head Chef
- 60. Historian

- 61. Judge
- 62. Lawyer
- 63. Librarian
- 64. Management Consultant
- 65. Meteorologist
- 66. Museum Curator
- 67. Newspaper Columnist
- 68. Pilot
- 69. Police Detective
- 70. Real Estate Agent
- 71. Research Analyst
- 72. Sales Clerk at a Bookstore
- 73. Sales Clerk at a Car Dealership
- 74. Sales Clerk at a Men's Clothing Store
- 75. Tour Guide

Valued Network and Connections:

Another benefit a seasoned worker can bring to the job market is their extensive lists of contacts and sales prospects. Here are some sales-related jobs that would typically find those connections of value:

- 76. Any Multilevel Marketing program (i.e., Amway, Mary Kay, USANA, etc.)
- 77. Association Executive Director
- 78. Automobile sales
- 79. Big-Ticket Item Sales, Airplanes, etc.
- 80. Chamber of Commerce
- 81. Dance Instructor
- 82. Financial Planning and Insurance

- 83. Fund-Raising for a Nonprofit Organization
- 84. Hair Stylist
- 85. Lobbyist
- 86. Photographer
- 87. Politician
- 88. Preacher, Rabbi, Reverend, Etc.
- 89. Real Estate Sales

Valued Character or Look:

With age, comes character... and this one benefit of growing older could be your golden opportunity:

- 90. Actor in a local play or musical
- 91. Model for marketing brochures, etc.
- 92. Movie Extra
- 93. News Anchor, Editor, etc.

- 94. TV or radio commercials
- 95. Voiceovers requiring an older voice
- 96. Mr. or Ms. Santa Claus at a local mall!

Start Your Own Business:

And finally, when all else fails, I'd suggest "creating your own job" by starting a small business. Some likely ideas would include:

- 97. Provide products or services related to your hobbies or personal interests
- 98. Provide products or services related to the senior market
- 99. Do Ancestry Research
- 100. Start a Bed and Breakfast
- 101. Or how about a Rent-a-Grandpa or Rent-a-Grandma Service?

Senior Organizations and Resources:

The following organizations provide products, services and resources for the senior market and might be another source for job opening information and leads:

- AARP, www.aarp.com
- Albuquerque OASIS, <u>www.oasisnet.org/Cities/West/AlbuquerqueNM.aspx</u>
- City of Albuquerque Department of Senior Affairs, www.cabq.gov/seniors
- City of Albuquerque Senior Centers, www.cabq.gov/seniors/centers
- Life Long Learning for New Mexicans, www.lifelonglearningnm.org
- NM Association of Educational Retirees, http://nmaer.com/
- NM Educational Retirement Board, www.nmerb.org
- NM Retiree Health Care Authority, https://www.nmrhca.state.nm.us/Pages/Home.aspx
- Prime Time Magazine, <u>www.ptpubco.com</u>
- Public Employees Retirement Association of New Mexico, www.nmpera.org
- Retired Public Employees of New Mexico, www.rpenm.org
- UNM Osher Learning Institute, http://ce.unm.edu/enrichment/osher/index.php
- UNM Retiree Association, http://retiree.unm.edu/
- US Government Senior Citizens' Resources, www.usa.gov/Topics/Seniors.shtml